



EXIT PLANNING

Business owners don't realise, you have to begin exit planning anywhere between five and 10 years in advance for an effective exit strategy.

Why one business sells for more than another depends on good processes, products / services, and do you have a reliable and hardworking team of senior employees.

A solid Finance Director or Finance Controller will review your business and help you figure out how to maximise sales value, increase your multiples and improve due diligence. They will also help to identify what will appeal to potential buyers in your particular industry.

They will ensure processes are put in place to make sure the business is in good shape and isn't dependent on the owners to run. For example, having a good, strong senior management team is appealing to potential buyers as it will make the transition much easier to manage if they do take over.

A good finance professional will tell you what you need to do in the early stages of planning to make sure your strategy is effective, so it will ultimately attract buyers to your business.



Contact us

t: 0844 589 3912

e: info@thefinancepeopleuk.com

www.thefinancepeopleuk.com

'A good finance professional will tell you what you need to do in the early stages of planning to make sure your strategy is effective, so it will ultimately attract buyers to your business.'
